

# BUSINESS ADMINISTRATION, M.B.A. (PROFESSIONAL)

The Professional MBA program at Saint Louis University's Richard A. Chaifetz School of Business (<https://www.slu.edu/business/>) is tailored to accommodate the schedules of working professionals. Students can take classes online or on campus weekday evenings (Monday through Thursday), from 6 to 9:15 p.m. To increase flexibility, students may begin the program in January, May or August.

The Chaifetz School's broad-based Professional MBA program, ranked in the top 40 nationally by *U.S. News & World Report* for 2021, prepares students to succeed in management roles through the development of strategic skills and knowledge in a range of functional business areas. In addition to the managerial core, students can focus elective coursework in one of 10 concentration areas including the Chaifetz School's nationally ranked specialty areas of accounting (No. 40), entrepreneurship (No. 10), international business (No. 11) and supply chain management (No. 13).

## Curriculum Overview

SLU's Professional MBA courses are offered both online and in-person Monday through Thursday from 6-9:15 p.m., allowing students to complete the program and maintain full-time employment. On average, evening MBA students complete the program in two-and-a-half years but are allotted up to five years, if necessary, allowing students to maintain a balance between their personal and professional life.

The Professional MBA program requirements range from 36-48 credits, depending on prior academic background. The program consists of 12 credits of foundation coursework (economics, accounting, applied business statistics and operations management), 21 credits of advanced managerial core requirements and nine credits of advanced electives. Partial to complete waivers may be offered for the four foundation courses for students demonstrating competency through previous coursework. These waivers are determined at the time of admission. Questions about course waivers can be directed to [gradbiz@slu.edu](mailto:gradbiz@slu.edu).

The advanced managerial core includes coursework in finance, information technology, global business, business analytics, management, marketing, legal/ethical environment of business and professional effectiveness. Lastly, students complete a strategy and practice course during which students participate in live team-based consulting projects with local for-profit and nonprofit organizations. The course is aimed at developing teamwork and integrated strategy skills. Electives may be taken in any business discipline or, with academic approval, several non-business disciplines.

Students have the option to pursue a concentration using their nine elective hours:

- Accounting (Additional prerequisites may be required)
- Economics
- Entrepreneurship
- Finance
- Information technology management
- International business
- Management
- Marketing

- Project management
- Supply chain management

## Careers

The Richard A. Chaifetz School of Business (<https://www.slu.edu/business/>) has a dedicated Career Resources Center and Graduate Career Advisor to help MBA students define professional goals, build essential career skills, create a robust professional network and develop a job search strategy. The center's support, resources and advisement are available to students after graduation.

Eighty percent of graduates reported a change in employment status with about one-third accepting offers with a new employer, about one-third receiving promotions and about one-third changing functional roles within their organizations. Ninety-six percent of graduates who indicated a change in employment reported a salary increase at an average of 33 percent.

## Admission Requirements

- Completed online application ([https://slu.force.com/apex/ERx\\_Forms\\_\\_PageMaker/?pageId=PortalRegistration&temp=1&](https://slu.force.com/apex/ERx_Forms__PageMaker/?pageId=PortalRegistration&temp=1&))
- Official transcript(s)
- Two letters of recommendation
- Résumé
- Professional goal statement of fewer than 500 words

Applications are reviewed on a rolling basis once all application materials are received. Application files are reviewed holistically (undergraduate performance, internship or professional experience and professional goal statement). The average time for admissions decisions is two weeks.

## Requirements for International Students

Applicants who are not U.S. citizens or permanent residents will also need to submit:

**English Language Proficiency Scores:** For non-native speakers of English, an official English Language test score report is also required and must be sent directly to the institution. Scores should be no more than two years old. This program requires a TOEFL score of 80 and an IELTS broadband of at least a 6.5, or a Duolingo score of 110.

- The Graduate Programs Office reserves the right to evaluate an applicant's English based on an admissions interview and/or an English language test. Based on the results from either or both, applicants may be referred to INTO SLU for additional coursework.

**Official Academic Transcripts:** An official transcript articulating both GPA and grades for all previous coursework is required and will be evaluated at the time of admission.

- The Graduate Programs Office reserves the right to request an applicant submit a WES or ECE evaluation.

**Documentation of Financial Support:** After an admission decision has been made and scholarship consideration has been assessed, students will need to complete an addendum form outlining certification of financial support for one year of study (if a student visa is required) submitted with the necessary documentation. Documentation will include:

- A letter (declaration) of financial support from the person(s) or sponsoring agency providing funds for your tuition and living expenses for the duration of your study at Saint Louis University.
- A letter (certification) from the sponsor's bank verifying that such funds currently are available and will be so for each subsequent year of your study at this University. The financial evidence must cover at least the amount of expenses needed for the first year of your study.

## Scholarships and Financial Aid

The Chaifetz School offers generous scholarships to make a graduate degree from our nationally ranked institution accessible. All applicants to the Professional MBA program are automatically considered for scholarship awards at the time of admission. Learn more about Professional MBA scholarships. (<https://www.slu.edu/business/graduate/professional-mba/funding-your-mba.php>)

For more information about student loans, please visit the student financial services office online at <http://finaid.slu.edu>.

## Accreditation

The Richard A. Chaifetz School of Business is accredited by the Association to Advance Collegiate Schools of Business (AACSB), the world's largest business education alliance and accrediting body of business schools, ensuring continuous quality improvement in terms of curriculum, instructional resources, student selection, career placement and intellectual contributions and qualifications of the faculty. Fewer than 5% of business schools worldwide have achieved AACSB accreditation.

## Learning Outcomes

- Graduates will develop a strategic level understanding of the key functions of business—accounting, economics, finance, international business, management, marketing, operations, and statistics.
- Graduates will practice problem analysis and decision-making and present results, both individually and as part of teams and groups, using vehicles such as problem and case analysis, integrated modules, and live consulting opportunities.
- Graduates will be aware of globalization and its impacts on people, businesses, and the economy.
- Graduates will participate in at least one service learning experience during the course of their studies and/or participate and assume leadership roles in student and community organizations.
- Graduates will be exposed to values issues and application of values to business professions in case analysis and in classroom interaction.

## Requirements

Code	Title	Credits
<b>Foundation Courses</b>		
Foundation course waivers available based on previous academic coursework in these areas.		
ACCT 5010	Accounting for Managers	3
ECON 5010	Economics for Managers	3
OPM 5020	Applied Business Statistics	3
OPM 5050	Introduction to Operations Management	3

### Breadth Courses

FIN 6000	Finance for Managers	3
IB 6000	Global Business Environment	3
ITM 6000	Managing Information Technology	3
MGT 6000	Management	3
MKT 6000	Marketing Management	3

### Required Courses

ITM 6400	Applied Business Analytics	3
MGT 6003	Legal, Ethical and Professional Environment of Business	3
MGT 6006	Strategy and Practice (Capstone)	3

### Professional Effectiveness Modules

(Modules are offered in various topics and range from 1-2 credits)

### Electives

Students may choose any three electives or pursue one of the following concentrations: 9

Accounting Concentration (p. 2)

Economics Concentration (p. 2)

Entrepreneurship Concentration (p. 2)

Finance Concentration (p. 2)

International Business Concentration (p. 3)

Information Technology Management Concentration (p. 3)

Management Concentration (p. 3)

Marketing Concentration (p. 3)

Project Management Concentration (p. 3)

Supply Chain Management Concentration (p. 3)

**Total Credits** **48**

## Accounting Concentration

Any nine credits of graduate accounting coursework (ACCT 5010 Accounting for Managers (3 cr) is not eligible).

Note: Graduate accounting coursework requires undergraduate accounting pre-requisites. MBA students must obtain approval from the accounting department to enroll in accounting coursework.

## Economics Concentration

Any nine credits of graduate economics coursework (ECON 5010 Economics for Managers (3 cr) is not eligible).

## Entrepreneurship Concentration

Code	Title	Credits
<b>Required Course</b>		
MGT 6209	Managing Resources in Startups	3
MGT 6210	Advanced Business Plan - New Ventures	3
<b>Choose one of the following:</b>		
MGT 6200	New Venture Initiation	3
or MGT 6201	Corporate Entrepreneurship	
<b>Total Credits</b>		<b>9</b>

## Finance Concentration

Students must take FIN 6150 Finance Theory and Application (3 cr) as required breadth course (in lieu of FIN 6000 Finance for Managers (3 cr)).

Code	Title	Credits
<b>Required Courses</b>		
FIN 6160	Equity Securities and Markets	3
FIN 6210	Fixed Income Securities and Markets	3
<b>Elective Course</b>		
One graduate finance course <sup>1</sup>		3
<b>Total Credits</b>		<b>9</b>

<sup>1</sup> FIN 6090 Real Estate Finance (3 cr) does not meet concentration requirements.

## International Business Concentration

Any nine credits of graduate international business focused courses (IB 6000 Global Business Environment (3 cr) is not eligible).

## Information Technology Management Concentration

Any nine credits of graduate information technology courses (ITM 6000 Managing Information Technology (3 cr) is not eligible).

## Management Concentration

Any nine credits of graduate management courses (MGT 6000 Management (3 cr), MGT 6003 Legal, Ethical and Professional Environment of Business (3 cr) and MGT 6006 Strategy and Practice (3 cr) are not eligible).

## Marketing Concentration

Any nine credits of graduate marketing courses (MKT 6000 Marketing Management (3 cr) is not eligible) or IB 6220 International E-Business (3 cr).

## Project Management Concentration

Code	Title	Credits
<b>Required Courses</b>		
MGT 6800	Project Management	3
<b>Supply Chain or Information Technology Course</b>		
Select one of the following:		3
OPM 6050	Operations Management	
OPM 6440	Supply Chain Sourcing & Strategy	
<b>Management Course</b>		
Select one of the following:		3
MGT 6200	New Venture Initiation	
MGT 6201	Corporate Entrepreneurship	
<b>Total Credits</b>		<b>9</b>

## Supply Chain Management Concentration

Code	Title	Credits
<b>Required Courses</b>		
OPM 6440	Supply Chain Sourcing & Strategy	3
OPM 6460	Logistics & Warehousing	3
<b>Elective Course</b>		
Select one of the following:		3
OPM 6000	Forecasting and Demand Management	
OPM 6050	Operations Management	
OPM 6600	Supply Chain Analytics	

Code	Title	Credits
ITM 6450	Business Strategy and Enterprise Systems	
<b>Total Credits</b>		<b>9</b>

## Continuation Standards

Students must maintain a cumulative grade point average (GPA) of 3.00 in all graduate/professional courses.

## Contact Us

For additional admission questions, please contact:

Graduate Business Admissions Team 314-977-3800 gradbiz@slu.edu

Request Information (<http://www.slu.edu/business/graduate/request-info.php>)